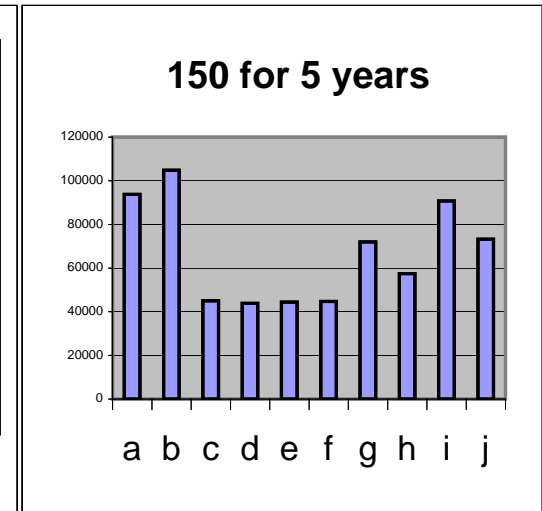
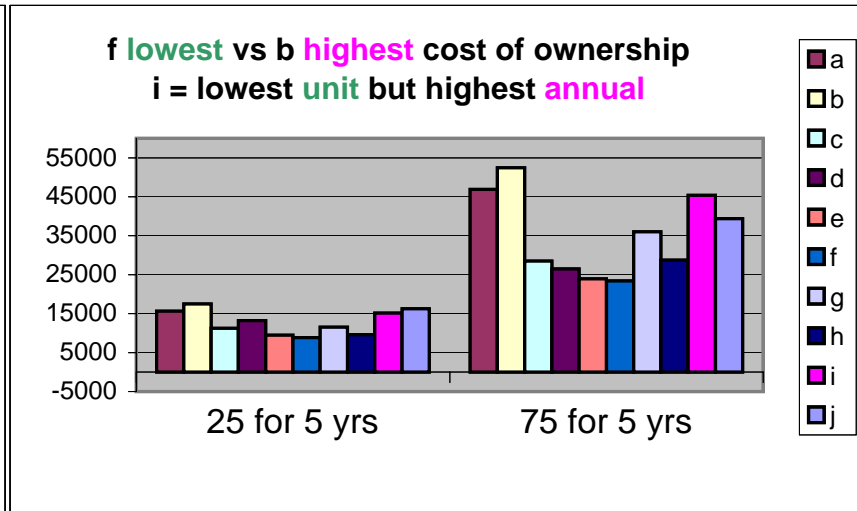
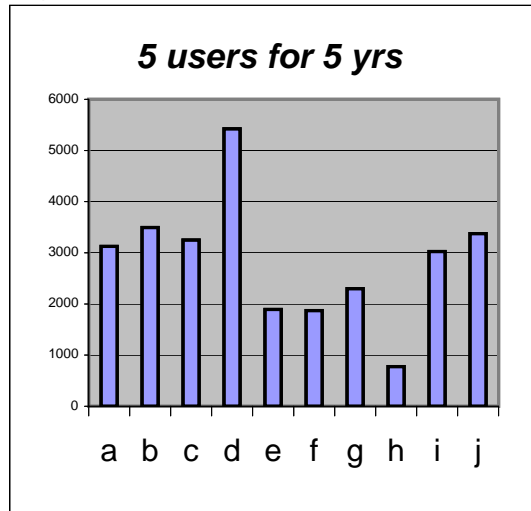


Lowest
d @ 150

Digital Dictation - software - unit pricing survey - 1Q 2005

Highest
d @ 5

	5 users annual		5 users 5 yrs		25 users annual		25 x 5 yrs		75 users annual		75 x 5 yrs		150 users annual		150 for 5 yrs	
a	325	60	3125		325	60	15625		325	60	46875		325	60	93750	
b	349	70	3495		349	70	17475		349	70	52425		349	70	104850	
c	325	65	3250		225	45	11250		190	38	28500		150	30	45000	
d	835	50	5425		278	50	13200		153	40	26475		117	35	43800	
e	253	25.25	1894		253	25.25	9481		213	21.25	23906		198	19.75	44438	
f	199	35	1870		179	35	8850		137	35	23400		123	35	44700	
g	165	59	2300		165	59	11500		185	59	36000		185	59	72000	
h	105	10	775		258	25	9575		258	25	28725		258	25	57450	
i	125	96	3025		125	96	15125		125	96	45375		125	96	90750	
j	425	50	3375		400	50	16250		325	40	39375		313	35	73200	
avg	311	17%	2853		256	20%	12833		226	21%	35106		214	22%	66994	



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