

## Maximize billable hours by ensuring access to business-critical applications and information the event of any disaster or IT failure.

High Availability

Disaster Recovery

Data Protection

The impact of natural disasters such as hurricanes, tornadoes and earthquakes as well as malicious attacks, rolling blackouts and power outages, have proven that disaster recovery planning requires questioning all assumptions. Yet nearly two thirds of law firms currently do not have a comprehensive business continuity plan in place. According to the International Legal Technology Association (ILTA) annual technology survey of over 430 law firms, released in December 2005, only 36 percent of firms have comprehensive disaster recovery or business continuity plans in place, while more than 50 percent list their plans as "under development."

Due to the billable nature of the industry, business continuity planning for law firms requires a fast return to normal business operations. On average, law firms have the highest percentage of revenue generating workers per company of any major industry in the world.

### Law firms and legal services organizations are looking for High Availability and Disaster Recovery solutions that:

**Protect Confidential Data.** Your law firm's most valuable asset is its data, and the protection of confidential emails, client records and case files is critical. The Rules of Professional Conduct and the Personal Information Protection and Electronic Documents Act (PIPEDA) apply to data in any format - paper-based, electronic documents or email messages. And because confidential information is shared under attorney-client privilege, healthcare, financial and government security regulations arguably transfer to the practice representing those organizations.

**Maximize Billable Hours.** Your firm's information and business-critical applications must be available 24x7 because of your practice's high dependence on hourly productivity. On average, law firms have the highest percentage of revenue generating workers per company of any major industry in the world. Every minute lost to downtime impacts the billable nature of your workplace in small and large firms alike.


**Promote Client Confidence and Brand Loyalty.** Maintaining a strong brand presence is crucial to your firm and others in the legal industry. The process of failover and switchback from a primary to a secondary server hosting business-critical applications must be quick and seamless to the user to prevent damage to your firm's brand and uphold client confidence.

**Quickly Respond to Downtime.** Your clients and their cases won't wait for downtime. Research shows that 87% of downtime is caused by planned occurrences, such as backups, data loads and software upgrades. Whether the result of planned downtime, a daily threat like viruses, or a catastrophic event, law firms are implementing disaster recovery plans that ensure a fast return to normal operations.

**Ensure Regulatory Compliance.** The current regulatory climate requires the implementation of policy, process management, monitoring and reporting solutions that ensure accountability and compliance with applicable industry and government regulations. This compliance requirement includes Sarbanes-Oxley, the Freedom of Information Act and other data and record retention regulations that govern the financial, government and healthcare industries served by law firms.

**Can Be Tested Without Disruption.** Adopting High Availability and Disaster Recovery solutions that are easy to administer and test is paramount to a business continuity plan's success. According to The Essential Formbook: Comprehensive Management Tools for Lawyers, Volume IV, a primary task of disaster planning is to test the program in place.





**Neverfail provides affordable “cluster-class” high availability and disaster recovery for Windows-based applications. With Neverfail’s easy-to-use and highly affordable software solution, legal services firms can:**

- Maximize billable hours through access to data and applications in the event of a disaster
- Protect cases and client loyalty by proactively mitigating downtime
- Ensure compliance with the regulatory requirements impacting both the practice and clients
- Deploy a high availability and disaster recovery solution over a LAN or WAN
- Easily comply with sound business continuity practices and run regular tests without disruption to users, requiring additional storage or impacting on-going data transactions
- Conduct a complete assessment of a server’s configuration and environment automatically, identifying issues that could lead to a failure
- Keep all users seamlessly connected to key applications, regardless of whether the source of a disruption is in the configuration, network, operating system, physical server hardware, application or data
- Enable seamless switchovers between servers through the use of a unique cloning process
- Proactively monitor the health of the entire environment, identifying when overall performance begins to degrade and dynamically address potential problems without resorting to a full system failover
- Automatically failover, without impact to critical transactions or effecting users, ensuring continuous application availability
- Seamlessly switchback following a failover with a simple click of a button, resynchronizing servers when the primary server comes back online
- Protect data from corruption by rapidly restoring application data and configuration to a previous point-in-time

For more information, please contact:



## NEVERFAIL IN LEGAL SERVICES REPRESENTATIVE CUSTOMER LIST

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