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## Bond Pearce switch to CMS

Bond Pearce LLP has just placed an order with Aderant for the company's CMS.Net practice management and Business Intelligence management information systems. The order is the tenth new European win for Aderant in the ten months since the company was split from the old Solution 6 group and rebranded as Aderant. The Bond Pearce deal is also the second major site Aderant has won from Miles 33 – the other was Shepherd + Wedderburn.

Bond Pearce IT director David Coates said the firm faced several business challenges that prompted it to search for a new PMS. "The increasing demands of our clients and our own rapid growth (the firm has employed over 70 new lawyers since last year) was overwhelming our previous practice management system," Coates said the system could not provide the management information required, nor could it adequately handle today's variety of fee arrangements, which made it difficult to provide clients with the matter and billing detail they required. "Selecting Aderant was a win-win for us," said Coates. "Our lawyers liked the solution's deep matter management functionality and we now have a PMS that can help us profitably manage our firm for years to come."

## Ashfords order Laserform HR

Ashfords, the Exeter and West Country based commercial practice, has become the latest firm (the second this spring) to order the HRnet personnel and training management system from Laserform. Commenting on the deal, Ashfords managing partner Simon Rous said "Our HR strategy is a key ingredient of our success and we want to make sure we retain, recruit and work with the best people. It is essential that our personnel team gets the best IT support available as we continue our growth."

## Visualfiles in HIPs project

Visualfiles and First Title, one of the UK's leading providers of title insurance and related services, have teamed up on a £1.25 million project to develop a HIP (Home Information Pack) platform by Q3 of this year. The move is in advance of the introduction of HIPs on a voluntary basis in June 2006 and as a mandatory requirement from January 2007. The new HIP platform will be based around Visualfiles' Visualpanel engine for large volume, collaborative business processes.

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## Microsoft to run OMS

The License Compliance division of Microsoft UK's Law & Corporate Affairs department has implemented the OMS Matter Centre system from FWBS to help manage its civil and criminal caseloads. Microsoft had previously used a mixture of databases however the integration with OMS means staff can now track cases within familiar Microsoft Office 2003 applications, such as Outlook, Excel and Word. Mark Craddock of FWBS said the Microsoft deal demonstrated the business benefit of OMS not only in law firms but also corporate legal departments.  
[www.mattercentre.net](http://www.mattercentre.net)

## Aderant CRM deal

US top 100 firm Sheppard Mullin Richter & Hampton LLP has become the first legal practice to order Aderant's new client relationship management system. The system – Aderant Front Office CRM – was launched earlier this year. Aderant say a key benefit is the reduction in integration and maintenance costs associated with third-party CRM systems.

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